wishyou.today learning

day 115 cash or card?

Chinese TOCFL B in 220 days
unit 18 · money & shopping

Talk about saving, spending and paying by card, and add one more reason with 再說 (besides, what's more).

A first pay packet comes with big decisions, and 再說 is how you pile up the reasons for (or against) buying.

words

word	pinyin	meaning	example
浪費	làngfèi	waste	別浪費時間了。 Stop wasting time.
收費	shōufèi	charge (a fee)	這個停車場怎麼收費？ How much does this car park charge?
費	fèi	use up, take a lot of	這件事很費時間。 This takes a lot of time.
商場	shāngchǎng	mall, shopping centre	週末商場裡的人很多。 The mall is packed at weekends.
降價	jiàngjià	cut prices, go down in price	這台電腦降價了。 This computer has come down in price.
會員	huìyuán	member (of a club, shop)	會員買東西比較便宜。 Members pay less.
存款	cúnkuǎn	savings, bank deposit	我的存款不多。 I haven't got much in savings.
信用	xìnyòng	credit; trustworthiness	做生意一定要有信用。 In business you have to keep your word.
日用品	rìyòngpǐn	everyday items, daily necessities	我去超市買一些日用品。 I'm going to the supermarket for some everyday things.
賠	péi	compensate, pay for (damage)	你弄壞了，要賠。 You broke it, so you pay for it.
滾	gǔn	roll; boil	球滾到桌子下面了。 The ball rolled under the table.
節約	jiéyuē	save, economise	我們要節約用水。 We should save water.
值	zhí	be worth	這個舊手錶值多少錢？ What's this old watch worth?
再說	zàishuō	besides, what's more	太晚了，再說我也累了。 It's too late, and besides, I'm tired.
構成	gòuchéng	make up, constitute	這三個部分構成一個完整的故事。 These three parts make up one complete story.
灰色	huīsè	grey	我喜歡灰色的外套。 I like grey coats.
尖	jiān	pointed, sharp	這把刀很尖，小心。 This knife is very sharp: careful.

週年	zhōunián	anniversary (… years on)	今天是我們結婚十週年。 Today is our tenth wedding anniversary.

pattern 再說: besides, what's more

a first reason ，再說 **one more reason (often with 也)**

再說 adds a further reason, usually the clincher: 太貴了，再說我也不需要 (too expensive, and besides, I don't need it). The second clause often has 也. On its own, 再說吧 means "let's see about it later".

那家餐廳太遠了，再說也不便宜。 **nà jiā cāntīng tài yuǎn le zàishuō yě bù piányí** That restaurant is too far, and it isn't cheap either.

既然你不舒服，就早點休息吧。 **jìrán nǐ bù shūfu jiù zǎodiǎn xiūxí ba** Since you're not feeling well, get an early night.

這家店的東西還算便宜。 **zhè jiā diàn de dōngxi hái suàn piányí** Things in this shop are fairly cheap.

dialogue payday

meiling 我上班一個月了，今天拿到錢了！
wǒ shàngbān yí ge yuè le jīntiān ná dào qián le · I've been at work a month, and today I got paid!

anna 恭喜！既然拿到錢了，就請我喝咖啡吧！
gōngxǐ jìrán ná dào qián le jiù qǐng wǒ hē kāfēi ba · Congratulations! Since you've been paid, you can buy me a coffee!

meiling 咖啡可以，下午茶就算了。
kāfēi kěyǐ xiàwǔchá jiù suànle · Coffee, OK; afternoon tea, forget it.

meiling 光房租就付了一半。我要節約，不能浪費。
guāng fángzū jiù fù le yíbàn wǒ yào jiéyuē bù néng làngfèi · The rent alone took half of it. I need to save, not waste it.

anna 據說這家商場下個星期有週年大拍賣，很多東西都降價。
jùshuō zhè jiā shāngchǎng xià ge xīngqí yǒu zhōunián dà pāimài hěn duō dōngxi dōu jiàngjià · Apparently this mall has its anniversary sale next week: lots of things will be reduced.

meiling 那我要不要辦一張信用卡？
nà wǒ yào bu yào bàn yì zhāng xìnyòngkǎ · So should I get a credit card?

anna 你的存款夠嗎？信用卡很方便，可是容易亂花錢。再說，有的銀行還要收費。
nǐ de cúnkuǎn gòu ma xìnyòngkǎ hěn fāngbiàn kěshì róngyì luàn huā qián zàishuō yǒude yínháng hái yào shōufèi · Have you got enough savings? Credit cards are handy, but it's easy to overspend. Besides, some banks charge a fee.

meiling 也是。那我辦這家商場的會員卡就好了。會員買日用品比較便宜。
yě shì nà wǒ bàn zhè jiā shāngchǎng de huìyuán kǎ jiù hǎo le huìyuán mǎi rìyòngpǐn bǐjiào piányí · Fair point. Then I'll just get this mall's membership card. Members get everyday things cheaper.

meiling 你看，這件灰色的外套還算便宜，值不值得買？
nǐ kàn zhè jiàn huīsè de wàitào hái suàn piányí zhí bu zhíde mǎi · Look, this grey coat is fairly cheap. Is it worth buying?

anna 你已經有三件灰色的外套了！再說，天氣也快熱了。
nǐ yǐjīng yǒu sān jiàn huīsè de wàitào le zàishuō tiānqì yě kuài rè le · You've already got three grey coats! Besides, it'll be warm soon.

meiling 哎呀，罐頭滾下去了！壞了要賠嗎？
āiyā guàntou gǔn xiaqu le huài le yào péi ma · Oh no, a tin's rolled off! Do I have to pay if it's damaged?

write it trace the grey, then write your own



代
dài
generation; era

無
wú
no, without (written)



造
zào
build, make



把
bǎ
(moves the object before the verb)

good to know · Taiwan's department stores hold a huge anniversary sale (週年慶) every autumn, with discounts, gifts and queues at the doors before opening. 費 as a verb means "use up a lot of": 費時間 time-consuming, 費電 uses a lot of electricity. 值 is "be worth": 值多少錢? what's it worth?

It's free, it takes twenty minutes, and 再說, it's fun: see you tomorrow!
Do this day interactively, with audio and games, free at **wishyou.today/learning**

wishyou.today learning

day 116 discounts and brands

Chinese TOCFL B in 220 days
unit 18 · money & shopping

Shop for a suit and tie, read a shop's offers, talk about brands and discounts, and sum up with 以上 (the above, that's all).

Shops, notices and speeches all wrap up with 以上, and a good suit at a good price is worth the words.

words

word	pinyin	meaning	example
寶	bǎo	treasure	這家小店真是個寶。 This little shop is a real gem.
折扣	zhékòu	discount	會員有折扣嗎？ Do members get a discount?
名牌	míngpái	famous brand, designer label	她不喜歡買名牌。 She doesn't like buying designer labels.
退	tuì	return (goods); move back	這件衣服太小了，我想退。 This top is too small: I want to return it.
西裝	xīzhuāng	suit (Western-style)	他今天穿了一套西裝。 He's wearing a suit today.
節省	jiéshěng	save, cut down on	坐捷運可以節省時間。 Taking the MRT saves time.
挑選	tiāoxuǎn	choose, pick out	你慢慢挑選，不用急。 Take your time choosing: no rush.
光臨	guānglín	visit (a shop; polite)	歡迎光臨！ Welcome! (in shops)
消費	xiāofèi	consumption; spend, consume	年輕人的消費越來越高。 Young people are spending more and more.
包裝	bāozhuāng	packaging; wrap, pack	這個禮物的包裝很漂亮。 This present is beautifully wrapped.
領帶	lǐngdài	tie, necktie	這條領帶跟西裝很配。 This tie goes well with the suit.
優惠	yōuhuì	special offer; discounted	這個星期有什麼優惠？ What are this week's offers?
廣	guǎng	wide, broad	他交友很廣。 He has friends everywhere.
過度	guòdù	excessive; over-	過度運動對身體不好。 Too much exercise is bad for you.
回頭	huítóu	turn round; later, come back	我們回頭再來。 We'll come back later.
屆	jiè	(measure word: session, year)	這是第十屆比賽。 This is the tenth competition.
巨大	jùdà	huge, enormous	颱風造成了巨大的影響。 The typhoon had a huge impact.

立即	lìjí	immediately, at once	收到信以後，請立即回答。 Please reply as soon as you get the letter.

pattern 以上: the above, that's all

a list, a talk, a report **以上** **(就是……) / 由以上可知……**

以上 can point back to everything just said or listed: 以上就是我的報告 (that's my report), 以上優惠 (the offers above). 由以上可知 means "from the above we can see" and leads to a conclusion. You know 以上 as "over, more than" (十八歲以上); here it means "the above".

以上是我們這個星期的優惠。 **yǐshàng shì wǒmen zhè ge xīngqí de yōuhuì** Those are this week's offers.

名牌太貴了，再說我也不需要。 **míngpái tài guì le zàishuō wǒ yě bù xūyào** Brand names are too expensive, and anyway I don't need one.

我才不要穿西裝呢！ **wǒ cái bú yào chuān xīzhuāng ne** No way am I wearing a suit!

dialogue a suit for david

david 下個星期是公司第十屆的設計比賽，李經理說要穿西裝。我根本沒有西裝！
xià ge xīngqí shì gōngsī dì shí jiè de shèjì bǐsài Lǐ jīnglǐ shuō yào chuān xīzhuāng wǒ gēnběn méiyǒu xīzhuāng · Next week is the company's tenth design competition, and Manager Li says I have to wear a suit. I don't even own one!

meiling 在正式的場合，穿西裝比較適當。走，我們去商場幫你挑選一套。這家店在打折。
zài zhèngshì de chǎnghé chuān xīzhuāng bǐjiào shìdàng zǒu wǒmen qù shāngchǎng bāng nǐ tiāoxuǎn yí tào zhè jiā diàn zài dǎzhé · On formal occasions a suit is more appropriate. Come on, let's go to the mall and pick one out for you. This shop has a sale on.

anna 你看門口寫的：「本週優惠：一、西裝打折。二、領帶買一送一。三、免費包裝。以上優惠，立即開始！」
nǐ kàn ménkǒu xiě de běn zhōu yōuhuì yī xīzhuāng dǎzhé èr lǐngdài mǎi yí sòng yī sān miǎnfèi bāozhuāng yǐshàng yōuhuì lìjí kāishǐ · Look at the sign by the door: "This week's offers: 1. Suits reduced. 2. Ties: buy one, get one free. 3. Free gift-wrapping. All offers start now!"

david 名牌的西裝太貴了，我要節省一點。
míngpái de xīzhuāng tài guì le wǒ yào jiéshěng yìdiǎn · Designer suits are too expensive: I need to save a bit.

meiling 這套怎麼樣？顏色很適合你。再說，現在有優惠。
zhè tào zěnmeyàng yánsè hěn shìhé nǐ zàishuō xiànzài yǒu yōuhuì · How about this one? The colour really suits you. And it's on offer right now.

david 灰色的我很喜歡。要是不合適，可以退嗎？
huīsè de wǒ hěn xǐhuān yàoshì bù héshì kěyǐ tuì ma · I like the grey one. If it doesn't fit, can I return it?

anna 可以，七天內可以退。你再挑一條領帶，反正買一送一。
kěyǐ qī tiān nèi kěyǐ tuì nǐ zài tiāo yì tiáo lǐngdài fǎnzhèng mǎi yí sòng yī · Yes, within seven days. Pick a tie too: it's buy one, get one free anyway.

david 我一次買這麼多，算不算過度消費？會不會太浪費了？
wǒ yí cì mǎi zhème duō suàn bu suàn guòdù xiāofèi huì bu huì tài làngfèi le · Buying this much in one go: is that overspending? Isn't it a waste?

meiling 才不算呢！你又不是天天買西裝。
cái bú suàn ne nǐ yòu bú shì tiāntiān mǎi xīzhuāng · Not at all! It's not as if you buy suits every day.

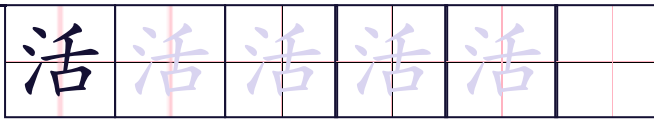
anna 這家店的選擇很廣，東西也不貴，真是個寶！我們回頭再來。
zhè jiā diàn de xuǎnzé hěn guǎng dōngxi yě bú guì zhēnshì ge bǎo wǒmen huítóu zài lái · This shop has a wide choice and it isn't expensive: what a find! We'll come back another time.

write it trace the grey, then write your own

傷
shāng
injury, wound; hurt



活
huó
alive, living



命
mìng
life; fate



醉
zuì
drunk



good to know · In shops you'll hear 歡迎光臨 (welcome) as you walk in and 謝謝光臨 as you leave. You don't need to answer; a smile or a nod is fine. 屆 counts sessions and graduating years: 第十屆 the tenth (competition, conference), 第一屆畢業生 the first year to graduate.

以上 is today's lesson. You look sharp in your new words!
Do this day interactively, with audio and games, free at **wishyou.today/learning**

day 117 taxes and bills

Talk about clients, prices, bills and taxes, and set a condition with 除非……(否則)…… (unless).

Work and bills both come with conditions, and 除非 is how you say what must happen first.

words

word	pinyin	meaning	example
客戶	kèhù	client, customer	我下午要見一位客戶。 I'm meeting a client this afternoon.
花費	huāfèi	spending, cost; spend	出國念書的花費很大。 Studying abroad costs a lot.
富	fù	rich, wealthy	這個國家很富。 This country is very rich.
稅	shuì	tax	五月要交稅。 Taxes are due in May.
手工	shǒugōng	handwork; hand-made	這是手工做的包包。 This bag is hand-made.
漲	zhǎng	rise, go up	房租又漲了。 The rent has gone up again.
漲價	zhǎngjià	go up in price	最近什麼都漲價了。 Everything has gone up lately.
帳單	zhàngdān	bill	這個月的電話帳單很貴。 This month's phone bill is expensive.
款式	kuǎnshì	style, design	這家店的款式很新。 This shop has the latest styles.
背心	bèixīn	waistcoat, vest	天氣有點涼，穿件背心吧。 It's a bit chilly: put a waistcoat on.
尺寸	chǐcùn	size, measurements	這雙鞋有我的尺寸嗎？ Do these shoes come in my size?
出售	chūshòu	sell, offer for sale	這棟房子正在出售。 This house is for sale.
除非	chúfēi	unless, only if	除非你去，否則我不去。 I'm not going unless you go.
廣大	guǎngdà	vast; numerous (people)	這本書受到廣大讀者的歡迎。 This book is loved by a huge number of readers.
化	huà	melt; change, turn into	冰都化了。 The ice has all melted.
忽略	hūlüè	overlook, neglect	這個小問題很容易被忽略。 This little problem is easy to overlook.
結構	jiégòu	structure	這篇文章的結構很清楚。 This essay is clearly structured.
客觀	kèguān	objective	我們要客觀地{de-tw3}看這個問題。 We need to look at this problem objectively.

pattern 除非……(否則)……: unless

除非 | the one condition | ，否則 / 不然 | what happens otherwise

除非 names the only condition that changes things: 除非你去，否則我不去 (I won't go unless you do). The second part, with 否則 or 不然 (otherwise), says what happens if the condition isn't met. You can also drop 否則 and use 都 or 才: 除非下大雨，我們都要去.

除非大家少開冷氣，否則電費會更貴。 **chúfēi dàjiā shǎo kāi lěngqì fǒuzé diàn fèi huì gèng guì** Unless everyone uses the air con less, the electricity bill will go up even more.

以上是這位客戶的要求。 **yǐshàng shì zhè wèi kèhù de yāoqiú** Those are this client's requirements.

把尺寸寫清楚，好客人買對。 **bǎ chǐcùn xiě qīngchǔ hǎo kèrén mǎi duì** Write the sizes clearly so customers buy the right one.

dialogue a new client

manager li 安娜，這位新客戶做手工的背心，想在網路上出售。
Ānnà zhè wèi xīn kèhù zuò shǒugōng de bèixīn xiǎng zài wǎnglù shàng chūshòu · Anna, this new client makes hand-made waistcoats and wants to sell them online.

anna 他們的款式很特別，不輸給名牌。網站的結構要簡單一點，好客人容易找到尺寸。
tāmen de kuǎnshì hěn tèbié bù shū gěi míngpái wǎngzhàn de jiégòu yào jiǎndān yìdiǎn hǎo kèrén róngyì zhǎo dào chǐcùn · Their designs are really special: as good as any designer label. The website should have a simple layout, so customers can find their size easily.

manager li 對，尺寸千萬不能忽略，否則客人買了又要退。他們說布又漲價了，所以今年的花費比去年高。
duì chǐcùn qiānwàn bù néng hūlüè fǒuzé kèrén mǎi le yòu yào tuì tāmen shuō bù yòu zhǎngjià le suǒyǐ jīnnián de huāfèi bǐ qùnián gāo · Right, whatever you do, don't overlook the sizes, or customers will buy and send things back. They say cloth has gone up again, so their costs are higher than last year.

anna 我覺得他們的背心一定會賣得很好。
wǒ juéde tāmen de bèixīn yídìng huì mài de hěn hǎo · I think their waistcoats are bound to sell well.

manager li 我們要客觀一點。你說會賣得好，有什麼根據？
wǒmen yào kèguān yìdiǎn nǐ shuō huì mài de hǎo yǒu shénme gēnjù · Let's be objective. You say they'll sell well: on what grounds?

anna 現在廣大的年輕人都喜歡手工的東西。
xiànzài guǎngdà de niánqīng rén dōu xǐhuān shǒugōng de dōngxi · Young people in general love hand-made things these days.

manager li 有道理。可是除非東西真的好，否則網站做得再漂亮也沒用。好，以上的意見都很好，下個星期給客戶看。
yǒu dàolǐ kěshì chúfēi dōngxi zhēnde hǎo fǒuzé wǎngzhàn zuò de zài piàoliàng yě méi yòng hǎo yǐshàng de yìjiàn dōu hěn hǎo xià ge xīngqí gěi kèhù kàn · Fair point. But unless the product is really good, the prettiest website in the world won't help. Right, those are all good ideas: we'll show the client next week.

anna 好，我會把您的意見傳達給客戶。
hǎo wǒ huì bǎ nín de yìjiàn chuándá gěi kèhù · OK, I'll pass your comments on to the client.

meiling 安娜，你回來了！這個月的帳單來了，電費又漲了！
Ānnà nǐ huí lái le zhè ge yuè de zhàngdān lái le diàn fèi yòu zhǎng le · Anna, you're back! This month's bills are here, and the electricity has gone up again!

david 除非大家少開冷氣，否則下個月還會更貴。
chúfēi dàjiā shǎo kāi lěngqì fǒuzé xià ge yuè hái huì gèng guì · Unless we all use the air con less, it'll be even more next month.

write it trace the grey, then write your own

輕
qīng
light (in weight)



更
gèng
even more



收
shōu
receive, accept; put away

齒
chǐ
tooth

good to know · 漲 is "go up" for prices and water: 漲價 prices rise, 房租漲了 the rent went up. Its opposite is 降價 (day 115). Taiwan files income tax in May, and many people do it online in a few minutes.

除非 you stop, 否則 you'll keep getting better. And you won't stop!
Do this day interactively, with audio and games, free at **wishyou.today/learning**

wishyou.today learning

day 118 loans and jewellery

Chinese TOCFL B in 220 days
unit 18 · money & shopping

Talk about rings, loans, interest and transfers, and give a judgement with 從 / 以……來看 (judging by).

Big plans need a cool look at the numbers, and 從……來看 is how you weigh the evidence out loud.

words

word	pinyin	meaning	example
金錢	jīnqián	money	金錢不是最重要的。 Money isn't the most important thing.
銀	yín	silver	這個戒指是銀的。 This ring is silver.
戒指	jièzhǐ	ring (jewellery)	她手上戴著一個戒指。 She's wearing a ring.
棉	mián	cotton	棉的衣服比較舒服。 Cotton clothes are more comfortable.
珍珠	zhēnzhū	pearl	她送媽媽一個珍珠戒指。 She gave her mum a pearl ring.
折	zhé	fold; (price) discount	請把衣服折好。 Please fold the clothes neatly.
街頭	jiētóu	the streets	週末街頭有很多人在表演。 At weekends lots of people perform in the streets.
採購	cǎigòu	purchase (for a company)	公司要用的東西，都是他去採購。 He does all the purchasing for the company.
貸款	dàikuǎn	loan; take out a loan	他跟銀行貸款買房子。 He took out a bank loan to buy a flat.
匯款	huìkuǎn	transfer money, wire	我明天去銀行匯款。 I'm going to the bank tomorrow to transfer some money.
利息	lìxí	interest (on money)	這家銀行的利息比較高。 This bank pays higher interest.
支出	zhīchū	spending; pay out	這個月的支出太多了。 We've spent too much this month.
廣泛	guǎngfàn	wide-ranging, extensive	他的興趣很廣泛。 He has wide interests.
緩慢	huǎnmàn	slow	車子緩慢地{de-tw3}往前開。 The car crept forward.
忽視	hūshì	ignore, overlook	別忽視身體的問題。 Don't ignore health problems.
盡量	jìnliàng	as far as possible	我會盡量早一點回家。 I'll try to get home early.
寬度	kuāndù	width	這條路的寬度不夠。 This road isn't wide enough.

靈活	línghuó	flexible, nimble	他的頭腦很靈活。 He's quick-witted.

pattern 從 / 以……來看: judging by, from the point of view of

從 / 以 | the evidence or angle | 來看, | your judgement

從 + something + 來看 means "judging by, looking at it from": 從他的表情來看 (judging by his face). 以 + something + 來看 is the more written version: 以現在的情況來看 (the way things stand). Then comes your conclusion.

從這個價錢來看，這家店不算貴。 **cóng zhè ge jiàqián lái kàn zhè jiā diàn bú suàn guì** Judging by this price, this shop isn't expensive.

即使利息高，我也想試試。 **jíshǐ lìxí gāo wǒ yě xiǎng shì shi** Even if the interest is high, I want to give it a go.

除非你有很多存款，否則一開始的支出會很大。 **chúfēi nǐ yǒu hěn duō cúnkuǎn fǒuzé yì kāishǐ de zhīchū huì hěn dà** Unless you have lots of savings, the costs at the start will be heavy.

dialogue a ring and a loan

meiling 下個月是我媽媽的生日，我想買一個戒指給她。
xià ge yuè shì wǒ māma de shēngrì wǒ xiǎng mǎi yí ge jièzhǐ gěi tā · It's my mum's birthday next month, and I want to buy her a ring.

anna 銀的還是金的？
yín de háishì jīn de · Silver or gold?

meiling 銀的就好。我媽媽喜歡珍珠，這個有一顆小珍珠，很好看。戒指的寬度剛好，不會太寬。大小可以改嗎？她的手指比較細。
yín de jiù hǎo wǒ māma xǐhuān zhēnzhū zhè ge yǒu yì kē xiǎo zhēnzhū hěn hǎokàn jièzhǐ de kuāndù gānghǎo bú huì tài kuān dàxiǎo kěyǐ gǎi ma tā de shǒuzhǐ bǐjiào xì · Silver's fine. Mum loves pearls, and this one has a little pearl: so pretty. The band is just the right width, not too chunky. Can it be resized? Her fingers are quite slim.

anna 她一定會很喜歡。你慢慢挑選，不用急。
tā yídìng huì hěn xǐhuān nǐ mànmàn tiāoxuǎn búyòng jí · She'll love it. Take your time choosing: no rush.

zhiming 從這個價錢來看，這家店不算貴。對了，我有一個消息：我想開公司了！可是得跟銀行貸款。
cóng zhè ge jiàqián lái kàn zhè jiā diàn bú suàn guì duìle wǒ yǒu yí ge xiāoxí wǒ xiǎng kāi gōngsī le kěshì děi gēn yínháng dàikuǎn · Judging by the price, this shop isn't expensive. Oh, and I've got news: I'm going to start my company! But I'll need a bank loan.

anna 利息高嗎？
lìxí gāo ma · Is the interest high?

zhiming 不算低。可是即使利息高，我也想試試。
bú suàn dī kěshì jíshǐ lìxí gāo wǒ yě xiǎng shì shi · Not exactly low. But even if it is, I want to give it a go.

anna 除非你有很多存款，否則一開始的支出會很大。我也是，每個月要匯款回英國，付學生貸款。
chúfēi nǐ yǒu hěn duō cúnkuǎn fǒuzé yì kāishǐ de zhīchū huì hěn dà wǒ yě shì měi ge yuè yào huìkuǎn huí Yīngguó fù xuéshēng dàikuǎn · Unless you've got lots of savings, the costs at the start will be heavy. Same for me: every month I send money back to the UK for my student loan.

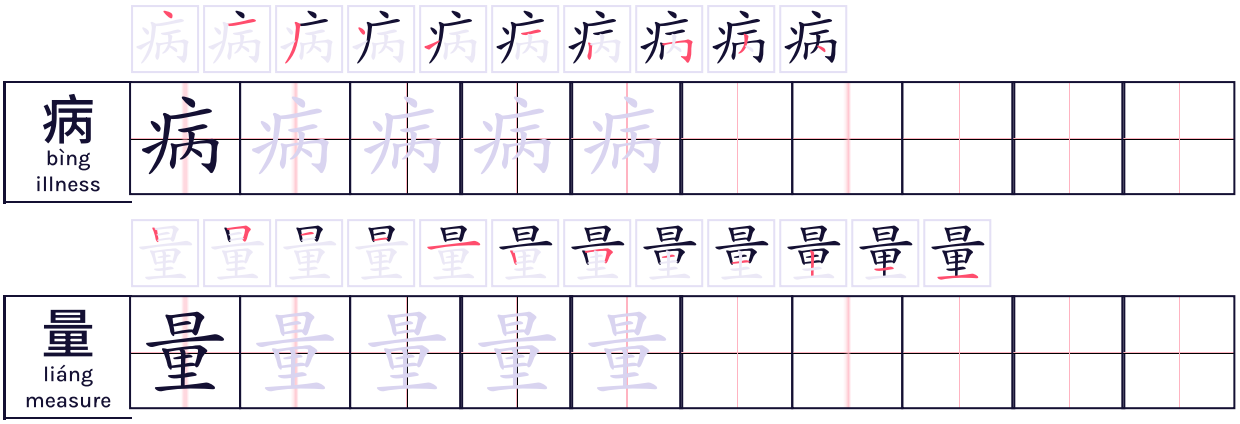
zhiming 我原來想一個人做，如今找到兩個朋友，我們共同出錢。公司要用的東西，我自己去採購，盡量節省。
wǒ yuánlái xiǎng yí ge rén zuò rújīn zhǎo dào liǎng ge péngyǒu wǒmen gòngtóng chū qián gōngsī yào yòng de dōngxi wǒ zìjǐ qù cǎigòu jìnliàng jiéshěng · I meant to do it alone at first; now I've found two friends and we're putting in the money together. I'll buy what the company needs myself, and save wherever I can.

meiling 你的想法很靈活，可是千萬別忽視金錢的問題。
nǐ de xiǎngfǎ hěn línghuó kěshì qiānwàn bié hūshì jīnqián de wèntí · You're flexible, but whatever you do, don't ignore the money side.

write it trace the grey, then write your own

淚
lèi
tear
(written)

毛
máo
ten cents
(measure
word)



good to know · 從……來看 and 從……的角度來看 (day 65) both mean “from the point of view of”. 看起來 is simpler: “it looks like”. 盡量 (as far as possible) also appears as 儘量 (tomorrow’s word): 盡量節省 save as much as you can.

從 your progress 來看, you’re doing brilliantly. Keep going!
Do this day interactively, with audio and games, free at **wishyou.today/learning**

day 119 popular or not?

Pick up an online order, talk about what's in and what's not, and say "count as, more or less" with 算(是).

Online shopping is a national sport in Taiwan, and 算是 lets you judge a bargain without overclaiming.

words

word	pinyin	meaning	example
熱門	rèmén	popular, in demand	這是最近最熱門的電影。 This is the most popular film at the moment.
櫃臺	guìtái	counter, front desk	請到櫃臺結帳。 Please pay at the counter.
富裕	fùyù	well-off, prosperous	這裡的人生活很富裕。 People here are well off.
冷門	lěngmén	unpopular, niche	這種工作很冷門。 There isn't much demand for this kind of work.
訂購	dìnggòu	order, place an order	我在網路上訂購了一本書。 I ordered a book online.
縮水	suōshuǐ	shrink (in the wash)	這件毛衣洗了就縮水了。 This jumper shrank in the wash.
攤子	tānzi	stall, stand	夜市有很多賣吃的攤子。 The night market has lots of food stalls.
靴子	xuēzi	boots	冬天我喜歡穿靴子。 I like wearing boots in winter.
鈔票	chāopiào	banknote	我只|有一張大鈔票。 I've only got a big note.
支票	zhīpiào	cheque	現在很少人用支票。 Few people use cheques now.
衣裳	yīshang	clothes (old-fashioned)	奶奶說：「多穿件衣裳。」 Grandma says, "Put another layer on."
鑽石	zuànshí	diamond	這顆鑽石很貴。 This diamond is very expensive.
算是	suànshì	count as, more or less	這個價錢算是便宜了。 That price counts as cheap.
光明	guāngmíng	bright, promising	我們的未來很光明。 We have a bright future.
灰	huī	grey; dust, ash	書架上都是灰。 The bookshelf is covered in dust.
建	jiàn	build	這座橋是十年前{qian2-tw2}建的。 This bridge was built ten years ago.
儘量	jǐnliàng	as far as possible	我會儘量幫你。 I'll help you as much as I can.
類似	lèisì	similar	我以前也遇到過類似的問題。 I've had a similar problem before.

pattern 算(是): count as, more or less

something | **算(是) / 不算** | **a description or category**

算是 says that something can be counted as, or more or less is, a certain thing: 這個價錢算是便宜了 (for that price, it counts as cheap). It softens your judgement. 算 alone works the same way, and the negative is 不算: 這不算貴 (that's not expensive, really).

這不算貴。 **zhè bú suàn guì** That's not really expensive.

從價錢來看，這雙靴子算是很便宜了。 **cóng jiàqián lái kàn zhè shuāng xuēzi suànshì hěn piányí le** Judging by the price, these boots are pretty cheap.

我們的辦公室沒有那棟大樓那麼漂亮。 **wǒmen de bàngōngshì méiyǒu nà dòng dàlóu nàme piàoliàng** Our office isn't as nice as that building.

dialogue a parcel and a plan

anna 我在網路上訂購了一雙靴子，今天到了。我去櫃臺拿。
wǒ zài wǎnglù shàng dìnggòu le yì shuāng xuēzi jīntiān dào le wǒ qù guìtái ná · I ordered some boots online and they came today. I'll get them from the counter.

zhiming 冬天快過去了，你現在才買靴子？
dōngtiān kuài guoqu le nǐ xiànzài cái mǎi xuēzi · Winter's nearly over, and you're only buying boots now?

anna 現在打折，算是很便宜了。我只有一張一千塊的鈔票，可以嗎？……好，付好了。
xiànzài dǎzhé suànshì hěn piányí le wǒ zhǐ yǒu yì zhāng yìqiān kuài de chāopiào kěyǐ ma hǎo fù hǎo le · They're reduced now, so they're pretty cheap. I've only got a thousand-dollar note: is that OK?… Right, paid.

anna 可是上次買的毛衣，洗了一次就縮水了。
kěshì shàng cì mǎi de máoyī xǐ le yí cì jiù suōshuǐ le · Mind you, the jumper I bought last time shrank after one wash.

zhiming 從價錢來看，網路上的東西有時候跟夜市攤子的類似。
cóng jiàqián lái kàn wǎnglù shàng de dōngxi yǒushíhou gēn yèshì tānzi de lèisì · Judging by the prices, things online are sometimes like the stuff on night-market stalls.

anna 你的公司怎麼樣了？貸款辦好了嗎？
nǐ de gōngsī zěnmeyàng le dàikuǎn bàn hǎo le ma · How's your company going? Have you sorted out the loan?

zhiming 還在準備中。利息比我想的高，而且我們的產品，在臺灣算是冷門的。
hái zài zhǔnbèi zhōng lìxí bǐ wǒ xiǎng de gāo érqiě wǒmen de chǎnpǐn zài Táiwān suànshì lěngmén de · Still getting ready. The interest is higher than I thought, and our product is a bit niche in Taiwan.

anna 冷門不一定不好。我覺得你們的未來很光明。
lěngmén bù yídìng bù hǎo wǒ juéde nǐmen de wèilái hěn guāngmíng · Niche isn't necessarily bad. I think you've got a bright future.

zhiming 你看，那棟新建的大樓好漂亮，像鑽石一樣。住在那裡的人都很富裕吧。
nǐ kàn nà dòng xīn jiàn de dàlóu hǎo piàoliàng xiàng zuànshí yíyàng zhù zài nàlǐ de rén dōu hěn fùyù ba · Look, that new building is gorgeous: it sparkles like a diamond. The people living there must be well off.

anna 以後你的辦公室也會有那棟大樓那麼漂亮！
yǐhòu nǐ de bàngōngshì yě huì yǒu nà dòng dàlóu nàme piàoliàng · One day your office will be as nice as that building!

write it trace the grey, then write your own

進
jìn
enter, go in



思
sī
think



考
kǎo
take an exam, test

線
xiàn
line, thread

good to know · In Taiwan you can have online orders sent to any convenience store and pay at the counter when you pick them up: 店到店 (store to store). 衣裳 (yīshang) is an old-fashioned word for clothes, the kind grandparents use; everyday speech says 衣服. 鑽石 is a diamond: 這顆鑽石好大!

You're not a beginner any more: after 119 days, you 算是 a real Chinese speaker!
Do this day interactively, with audio and games, free at **wishyou.today/learning**

day 120 bargain hunters

Haggle at a stall, talk about sales, freebies and bank accounts, and use verb + 下 for "take, set down, keep" (買下, 寫下, 留下).

A night market is the place to try your luck on price, and verb + 下 is how you seal the deal.

words

word	pinyin	meaning	example
揮	huī	wave	她跟我揮手說再見。 She waved goodbye to me.
撿	jiǎn	pick up (from the ground)	他在路上撿到一個錢包。 He found a wallet in the street.
攤位	tānwèi	stall, booth	這個攤位的牛肉麵很有名。 The beef noodles at this stall are famous.
小販	xiǎofàn	street vendor, hawker	路邊有很多小販。 There are lots of hawkers by the road.
港幣	gǎngbì	Hong Kong dollar	我還有一些港幣。 I've still got some Hong Kong dollars.
開戶	kāihù	open an (bank) account	我想在這家銀行開戶。 I'd like to open an account at this bank.
鈕扣	niǔkòu	button	我的鈕扣掉了。 One of my buttons has come off.
球鞋	qiúxié	trainers, sports shoes	我買了一雙新球鞋。 I bought new trainers.
殺價	shājià	haggle, bargain	在這裡買東西可以殺價。 You can haggle here.
式樣	shìyàng	style, design	這雙鞋的式樣很特別。 These shoes have an unusual design.
售	shòu	sell (written)	電影票已經售完了。 The film tickets are sold out.
算帳	suànzhàng	do the accounts; settle up	每個月底，我都會算帳。 I do my accounts at the end of every month.
銷路	xiāolù	market, sales (for goods)	這種產品的銷路很好。 This product sells well.
贈品	zèngpǐn	free gift	買兩本書，送一個贈品。 Buy two books and get a free gift.
規律	guīlǜ	pattern, regularity; regular	他的生活很有規律。 He leads a very regular life.
具備	jùbèi	have, possess (conditions)	他具備這個工作需要的能力。 He has the abilities this job needs.
連忙	liánmáng	hurriedly, at once	看到老師來了，他連忙站起來。 When he saw the teacher coming, he jumped to his feet.

pattern verb + 下: take, set down, keep (買下, 寫下, 留下)

verb (買, 寫, 留, 記, 拍) **下** **(what is kept, fixed or left)**

下 after a verb can mean that something is now fixed, kept or left in place: 買下 buy (and it's yours), 寫下 / 記下 write or note down, 留下 leave behind, 拍下 capture on camera. It sounds more decisive than the verb alone.

我把他說的話都記下了。 **wǒ bǎ tā shuō de huà dōu jì xià le** I noted down everything he said.

一千二算是很便宜了，快買下吧！ **yìqiānèr suànshì hěn piányí le kuài mǎi xià ba** Twelve hundred is pretty cheap: snap them up!

難道你沒在機場換錢嗎？ **nándào nǐ méi zài jīchǎng huàn qián ma** Don't tell me you didn't change money at the airport?

這個攤位的東西便宜得沒話說。 **zhè ge tānwèi de dōngxi piányí de méi huà shuō** Things at this stall couldn't be cheaper.

dialogue night-market deals

david 這雙球鞋的式樣好特別！老闆說，一雙一千五。

zhè shuāng qiúxié de shìyàng hǎo tèbié lǎobǎn shuō yì shuāng yìqiānwǔ · These trainers are so unusual! The stallholder says fifteen hundred a pair.

anna 這種球鞋現在很熱門。

zhè zhǒng qiúxié xiànzài hěn rèmén · These trainers are really popular right now.

meiling 據說在這個夜市可以殺價。你試試。

jùshuō zài zhè ge yèshì kěyǐ shājià nǐ shì shi · They say you can haggle at this night market. Give it a try.

david 老闆，算便宜一點嘛！……他說一千二，還送一雙襪子當贈品。

lǎobǎn suàn piányí yìdiǎn ma tā shuō yìqiānèr hái sòng yì shuāng wàzi dāng zèngpǐn · Come on, boss, a bit cheaper! ...He says twelve hundred, and he'll throw in a pair of socks.

anna 一千二算是很便宜了，快買下吧！

yìqiānèr suànshì hěn piányí le kuài mǎi xià ba · Twelve hundred is pretty cheap: snap them up!

david 好，我買下了！這個攤位的東西便宜得沒話說。

hǎo wǒ mǎi xià le zhè ge tānwèi de dōngxi piányí de méi huà shuō · Done, they're mine! Things at this stall couldn't be cheaper.

meiling 我也想買一雙靴子，可是這裡沒有我的尺寸。

wǒ yě xiǎng mǎi yì shuāng xuēzi kěshì zhèlǐ méiyǒu wǒ de chǐcùn · I'd like some boots too, but there aren't any in my size here.

anna 哎呀，我外套的鈕扣掉了。

āiyā wǒ wàitào de niǔkòu diào le · Oh no, a button's come off my coat.

meiling 別動，我幫你撿起來。……你看，志明在那邊揮手！

bié dòng wǒ bāng nǐ jiǎn qǐlai nǐ kàn Zhìmíng zài nà biān huī shǒu · Don't move, I'll pick it up for you. ...Look, Zhiming's waving over there!

zhiming 你們也在這裡！我剛出差回來，口袋裡還有很多港幣。

nǐmen yě zài zhèlǐ wǒ gāng chūchāi huí lái kǒudài lǐ hái yǒu hěn duō gǎngbì · You're here too! I've just got back from a work trip, and my pocket's still full of Hong Kong dollars.

anna 夜市只收臺灣的鈔票喔。

yèshì zhǐ shōu Táiwān de chāopiào ō · The night market only takes Taiwanese banknotes, you know.

meiling 難道你沒在機場換錢嗎？

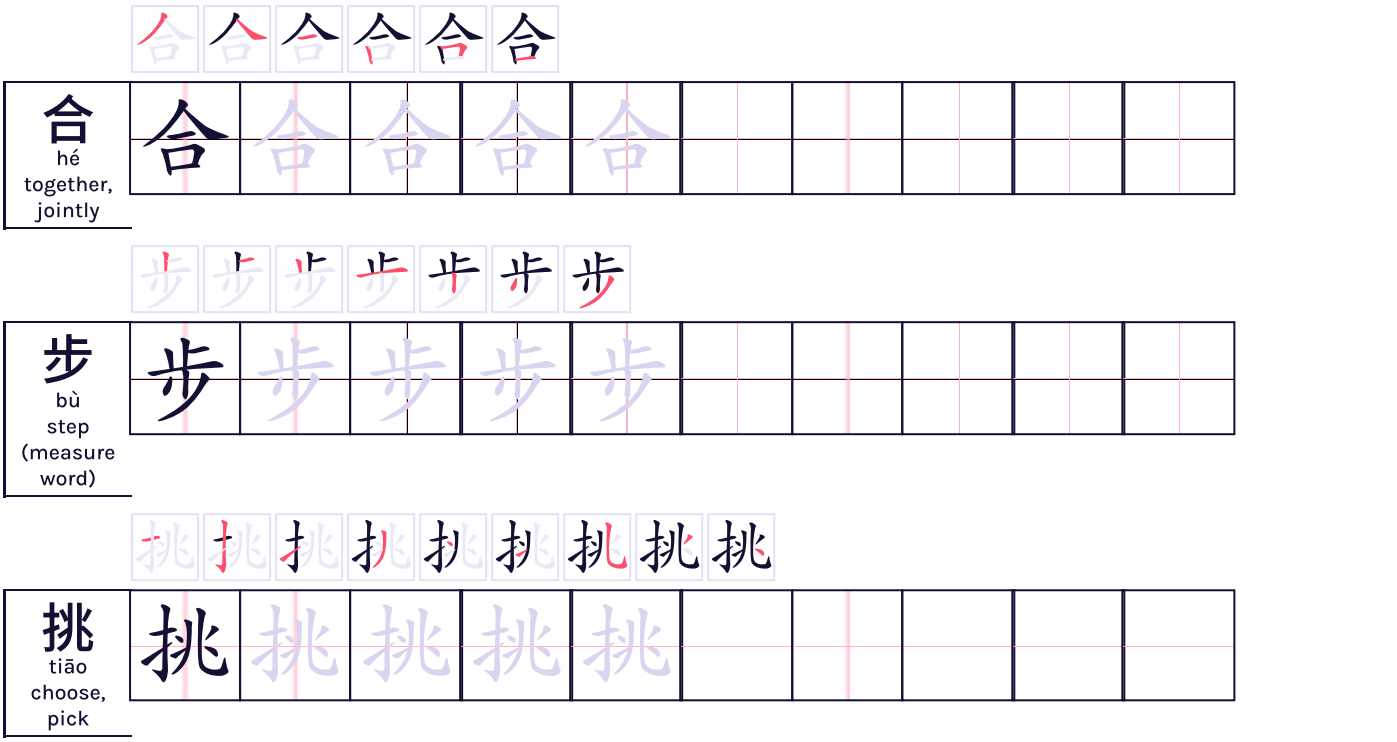
nándào nǐ méi zài jīchǎng huàn qián ma · Don't tell me you didn't change money at the airport?

zhiming 忘了。對了，明天我要去銀行幫公司開戶，以後每個月都要自己算帳了。小販都說，東西要有銷路，得具備兩個條件：東西好，價錢對。

wàng le duìle míngtiān wǒ yào qù yínháng bāng gōngsī kāihù yǐhòu měi ge yuè dōu yào zìjǐ suànzhàng le xiǎofàn dōu shuō dōngxi yào yǒu xiāolù děi jùbèi liǎng ge tiáojiàn dōngxi hǎo jiàqián duì · Forgot. Oh, and tomorrow I'm opening a bank account for the company, so from now on I'll do the accounts myself every month. The stallholders all say that for things to sell, you need two things: a good product and the right price.

write it trace the grey, then write your own

處
chù
place, spot (measure word)



good to know · Haggling (殺價, literally “kill the price”) is not normal in most Taiwanese shops or food stalls. Clothes stalls and markets are where a polite 算便宜一點嘛 might work. 售 is the written “sell”: 售完 sold out, 出售 for sale. In speech, 賣.

Write it down: 寫下 today’s words, and they’re yours to keep!
Do this day interactively, with audio and games, free at **wishyou.today/learning**

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day 121 mission: the anniversary sale

Chinese TOCFL B in 220 days
unit 18 · money & shopping

Read a sale flyer, plan a shopping budget, survive the queue and the crowds, and count up what everyone spent.

Taiwan's anniversary sales are a shopping marathon: everything from unit 18 comes back in one long weekend.

chapter 1 read all about it

meiling 週年大拍賣的廣告來了！我念給你們聽。
zhōunián dà pāimài de guǎnggào lái le wǒ niàn gěi nǐmen tīng · The anniversary sale flyer has come! I'll read it to you.

meiling 「歡迎光臨本商場！第二十屆週年大拍賣，星期五到星期日。一、名牌西裝、靴子、球鞋，全部打八折。二、會員消費三千元，立即送贈品，包裝也不收費。三、珍珠、鑽石和銀的戒指，折扣更大。四、日用品和家電全部降價，買二送一。以上優惠，除非商品已經售完，否則到星期日都有。所有出售的商品，不合適的七天內可以退。」
huānyíng guānglín běn shāngchǎng dì èrshí jiè zhōunián dà pāimài xīngqíwǔ dào xīngqí rì yī míngpái xīzhuāng xuēzi qiúxié quánbù dǎ bā zhé èr huìyuán xiāofèi sānqiān yuán lìjí sòng zèngpǐn bāozhuāng yě bù shōufèi sān zhēnzhū zuànshí hé yín de jièzhǐ zhékòu gèng dà sì rìyòngpǐn hé jiādiàn quánbù jiàngjià mǎi èr sòng yī yǐshàng yōuhuì chúfēi shāngpǐn yǐjīng shòu wán fǒuzé dào xīngqí rì dōu yǒu suǒyǒu chūshòu de shāngpǐn bù héshì de qǐ tiān nèi kěyǐ tuì · "Welcome to our store! Our 20th anniversary sale runs Friday to Sunday. 1. Designer suits, boots and trainers: everything 20% off. 2. Members who spend 3,000 dollars get a free gift on the spot, and gift-wrapping is free of charge. 3. Even bigger discounts on pearls, diamonds and silver rings. 4. Everyday goods and home appliances: all reduced, buy two, get one free. All the above offers run until Sunday unless the goods sell out. Any item sold can be returned within seven days if it doesn't suit."

david 第二十屆！那算是很老的百貨公司了。
dì èrshí jiè nà suànshì hěn lǎo de bǎihuògōngsī le · The 20th! That makes it a pretty old department store.

anna 以上的東西，我都不需要。再說，我們也得節約。
yǐshàng de dōngxi wǒ dōu bù xūyào zàishuō wǒmen yě děi jiéyuē · I don't need any of that. And besides, we need to save.

chapter 2 doing the sums

meiling 我們來算帳吧。這個月的帳單來了，電費又漲了，房租也漲價了。

wǒmen lái suànzhàng ba zhè ge yuè de zhàngdān lái le diàn fèi yòu zhǎng le fángzū yě zhǎngjià le · Let's do the sums. This month's bills are here: the electricity has gone up again, and so has the rent.

david 光這兩個就花費了一大筆錢。我的存款不多了。

guāng zhè liǎng ge jiù huāfèi le yí dà bǐ qián wǒ de cúnkuǎn bù duō le · Those two alone cost a fortune. My savings are running low.

meiling 五月還要交稅。金錢的問題，千萬不能忽視。

wǔ yuè hái yào jiāo shuì jīnqián de wèntí qiānwàn bù néng hūshì · And taxes are due in May. Whatever we do, we can't ignore money.

anna 所以我們要客觀一點。從這個月的支出來看，除非真的需要，否則不買。我這個月還要匯款回英國。

suǒyǐ wǒmen yào kèguān yìdiǎn cóng zhè ge yuè de zhīchū lái kàn chúfēi zhēnde xūyào fǒuzé bù mǎi wǒ zhè ge yuè hái yào huìkuǎn huí Yīngguó · So let's be objective. Judging by this month's spending, we don't buy anything unless we really need it. And I've got to send money back to the UK this month.

meiling 同意。過度消費就是浪費。不過大衛的領帶算是需要吧？

tóngyì guòdù xiāofèi jiùshì làngfèi búguò Dàwèi de lǐngdài suànshì xūyào ba · Agreed. Overspending is just waste. But David's tie counts as a need, doesn't it?

david 對！上次只買了一條，我還需要一條灰色的。再說，有八折。

duì shàng cì zhǐ mǎi le yì tiáo wǒ hái xūyào yì tiáo huīsè de zàishuō yǒu bā zhé · Yes! Last time I only got one, and I need a grey one too. And besides, it's 20% off.

anna 好，我們每個人寫下要買的東西，儘量不要超出。

hǎo wǒmen měi ge rén xiě xià yào mǎi de dōngxi jǐnliàng bú yào chāochū · OK, let's each write down what we want to buy, and try not to go over.

chapter 3 before the doors open

zhiming 哇，人這麼多！據說有人早上六點就來排隊了。
wā rén zhème duō jùshuō yǒu rén zǎoshàng liù diǎn jiù lái páiduì le · Wow, so many people! Apparently some got here at six this morning to queue.

meiling 週年大拍賣在臺灣是很熱門的事。你看，門口那個巨大的廣告！
zhōunián dà pāimài zài Táiwān shì hěn rèmén de shì nǐ kàn ménkǒu nà ge jùdà de guǎnggào · Anniversary sales are a big deal in Taiwan. Look at that huge advert by the doors!

david 那不是王阿姨嗎？她在跟我們揮手！
nà bú shì Wáng āyí ma tā zài gēn wǒmen huī shǒu · Isn't that Auntie Wang? She's waving at us!

auntie wang 你們也來了！我每年都來，買日用品最節省。哎，安娜，你的鈔票掉了！
nǐmen yě lái le wǒ měi nián dōu lái mǎi rìyòngpǐn zuì jiéshěng āi Ānnà nǐ de chāopiào diào le · You're here too! I come every year: it's the best way to save on everyday things. Hey, Anna, you've dropped your money!

anna 謝謝您！還好您看到了，差點就沒了。
xièxie nín háihǎo nín kàn dào le chàdiǎn jiù méi le · Thank you! Lucky you saw it: that was close.

auntie wang 你看，那些小販比我還早，攤位都擺好了。臺灣人越來越富裕了，二十年前沒有這麼多人來買。
nǐ kàn nàxiē xiǎofàn bǐ wǒ hái zǎo tānwèi dōu bǎi hǎo le Táiwān rén yuèláiyuè fùyù le èrshí nián qián méiyǒu zhème duō rén lái mǎi · Look, those street vendors beat me to it: their stalls are all set up. People in Taiwan are better off these days: twenty years ago there weren't this many shoppers.

david 門口的攤子在賣球鞋，可以殺價嗎？
ménkǒu de tānzi zài mài qiúxié kěyǐ shājià ma · There's a stall by the door selling trainers. Can you haggle?

meiling 百貨公司裡面不能殺價，外面的攤子可以試試。
bǎihuògōngsī lǐmiàn bù néng shājià wàimiàn de tānzi kěyǐ shì shi · Not inside the department store, but you can try at the stalls outside.

zhiming 我今天是來採購的，要買一些禮物給公司的客戶。
wǒ jīntiān shì lái cǎigòu de yào mǎi yìxiē lǐwù gěi gōngsī de kèhù · I'm here on business today: I need to buy some gifts for my company's clients.

chapter 4 sale fever

david 這條灰色的領帶，式樣跟我上次買的類似，可是更便宜。我買下了！
zhè tiáo huīsè de lǐngdài shìyàng gēn wǒ shàng cì mǎi de lèisì kěshì gèng piányí wǒ mǎi xià le · This grey tie is a similar style to the one I bought last time, but cheaper. Mine!

meiling 安娜，你看這件棉的背心，款式很特別。尺寸也剛好。背心的鈕扣也很可愛。你慢慢挑選，不用急。
Ānnà nǐ kàn zhè jiàn mián de bèixīn kuǎnshì hěn tèbié chǐcùn yě gānghǎo bèixīn de niǔkòu yě hěn kěài nǐ mànmàn tiāoxuǎn búyòng jí · Anna, look at this cotton waistcoat: what an unusual style. And just the right size. The waistcoat's buttons are lovely too. Take your time choosing: no rush.

anna 是手工的嗎？洗了以後會不會縮水？
shì shǒugōng de ma xǐ le yǐhòu huì bu huì suōshuǐ · Is it hand-made? Will it shrink in the wash?

meiling 不會，這個牌子的品質很好。這種顏色有點冷門，所以折扣比較大，算是撿到寶了！
bú huì zhè ge páizi de pǐnzhí hěn hǎo zhè zhǒng yánsè yǒudiǎn lěngmén suǒyǐ zhékòu bǐjiào dà suànshì jiǎn dào bǎo le · No, this brand is good quality. This colour isn't very popular, so the discount is bigger: it's a real find!

zhiming 櫃臺說，刷這家銀行的信用卡，還有優惠。可是我只有現金……可以用港幣嗎？開玩笑的！
guìtái shuō shuā zhè jiā yínháng de xìnyòngkǎ hái yǒu yōuhuì kěshì wǒ zhǐ yǒu xiànjīn kěyǐ yòng gǎngbì ma kāiwánxiào de · The counter says there's an extra discount if you pay with this bank's credit card. But I've only got cash... can I pay in Hong Kong dollars? Just kidding!

auntie wang 現金也好，不會亂花錢！
xiànjīn yěhǎo bú huì luàn huā qián · Cash is good too: you won't overspend!

anna 這雙靴子的頭太尖了，我不要。
zhè shuāng xuēzi de tóu tài jiān le wǒ bú yào · The toes on these boots are too pointy: not for me.

auntie wang 我買了兩件衣裳給我孫子，又便宜又好看！
wǒ mǎi le liǎng jiàn yīshang gěi wǒ sūnzi yòu piányí yòu hǎokàn · I've bought two little outfits for my grandson: cheap and pretty!

chapter 5 the final bill

meiling 我們來算一下誰花了多少……我花了一千二，大衛一千五，安娜八百。
wǒmen lái suàn yíxià shéi huā le duōshǎo wǒ huā le yìqiānèr Dàwèi yìqiānwǔ Ānnà bābǎi · Let's see who spent what... I spent 1,200, David 1,500 and Anna 800.

anna 由以上可知，我們都沒有過度消費！
yóu yǐshàng kě zhī wǒmen dōu méiyǒu guòdù xiāofèi · From the above, we can conclude that none of us overspent!

david 志明呢？他買了那麼多禮物。
Zhìmíng ne tā mǎi le nàme duō lǐwù · What about Zhiming? He bought so many gifts.

meiling 他剛剛打電話來說：公司在銀行開戶了，貸款也下來了，利息不算高。他說，從客戶的反應來看，產品的銷路應該不錯。
tā gānggāng dǎdiànhuà lái shuō gōngsī zài yínháng kāihù le dàikuǎn yě xiàlái le lìxí bú suàn gāo tā shuō cóng kèhù de fǎnyìng lái kàn chǎnpǐn de xiāolù yīnggāi búcuò · He's just rung: the company's bank account is open, the loan has come through, and the interest isn't too high. He says, judging by his clients' reactions, the product should sell well.

anna 太好了！他的公司具備了所有的條件，未來一定很光明。
tài hǎo le tā de gōngsī jùbèi le suǒyǒu de tiáojiàn wèilái yídìng hěn guāngmíng · Brilliant! His company has everything it needs: its future must be bright.

david 再說，他有我們這些朋友！下次週年大拍賣，我們再一起去。
zàishuō tā yǒu wǒmen zhèxiē péngyǒu xià cì zhōunián dà pāimài wǒmen zài yìqǐ qù · And besides, he's got us as friends! Next anniversary sale, let's all go again.

chapter 6 after the sale

meiling 「新聞說，週年大拍賣昨天結束了。三天來進商場的客人超過兩萬人，比去年多了一成。」

xīnwén shuō zhōunián dà pāimài zuótiān jiéshù le sān tiān lái jìn shāngchǎng de kèrén chāoguò liǎng wàn rén bǐ qùnián duō le yì chéng · "The news says the anniversary sale ended yesterday. More than twenty thousand customers came into the store over the three days, ten per cent more than last year."

meiling 「名牌西裝、球鞋和日用品最熱門。有的客人早上六點就在門口排隊，只為了買到打折的東西。結帳的時候，最長要排一個小時。」

míngpái xīzhuāng qiúxié hé rìyòngpǐn zuì rèmén yǒude kèrén zǎoshàng liù diǎn jiù zài ménkǒu páiduì zhǐ wèile mǎi dào dǎzhé de dōngxi jiézhàng de shíhòu zuì cháng yào pái yí ge xiǎoshí · "Brand-name suits, trainers and everyday goods were the most popular. Some customers queued at the door from six in the morning, just to get the discounted things. At the checkout, the wait was up to an hour."

meiling 「不過，有人提醒大家，打折不等於省錢。很多人本來只想買一件，結果被優惠和贈品吸引，花費比原來多了一倍。過度消費的結果，是帳單越來越高，存款越來越少。」

búguò yǒu rén tíxǐng dàjiā dǎzhé bù děngyú shěngqián hěn duō rén běnlái zhǐ xiǎng mǎi yí jiàn jiéguǒ bèi yōuhuì hé zèngpǐn xīyǐn huāfèi bǐ yuánlái duō le yí bèi guòdù xiāofèi de jiéguǒ shì zhàngdān yuèláiyuè gāo cúnkuǎn yuèláiyuè shǎo · "However, someone reminds everyone that a discount doesn't mean saving money. Many people only meant to buy one thing, but the offers and free gifts drew them in, and they spent twice as much as planned. The result of overspending is bigger bills and smaller savings."

meiling 「這個人建議，出門以前先寫好要買的東西，想好要花多少錢。除非真的需要，否則不要為了折扣多買。」

zhè ge rén jiànyì chūmén yǐqián xiān xiě hǎo yào mǎi de dōngxi xiǎng hǎo yào huā duōshǎo qián chúfēi zhēnde xūyào fǒuzé bú yào wèile zhékòu duō mǎi · "This person suggests writing down what you need before you go out and deciding how much to spend. Unless you really need it, don't buy extra just for the discount."

meiling 「買回去的東西如果不合適，可以退，但是要帶著發票。聽說下個月商場還會有一次小拍賣，這次沒買到的人，可以到時候再來。」

mǎi huí qù de dōngxi rúguǒ bù héshì kěyǐ tuì dànshì yào dài zhe fāpiào tīngshuō xià ge yuè shāngchǎng hái huì yǒu yí cì xiǎo pāimài zhè cì méi mǎi dào de rén kěyǐ dào shíhòu zài lái · "If what you bought doesn't suit you, you can return it, but you must bring the receipt. They say the store will have a small sale next month, so people who missed out this time can come then."

You read the flyer, did the sums and survived the queue, all in Chinese. That counts as a real win: 算是撿到寶了!
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